

January 19, 2021

Dear Deposit Broker Partner;

We are delighted to announce that Jim Schweitzer has joined the General Bank of Canada team as Business Development Advisor - Deposits.

Many of you know Jim from his long and distinguished career with Scotiabank where he spent many years as Director of Advisor Deposit Services. In addition, Jim served for 17 years as a member of the Board of Directors and Chair of the Financial Institutions committee of the Registered Deposit Broker Association where he worked tirelessly to further the interests of the deposit broker industry.

In his role as Business Development Advisor, Jim will be responsible for managing, maintaining, and expanding General Bank's relationships in both the independent and institutional deposit broker communities. Jim will also be our voice at the table of the RDBA, and if we can get back on the golf course together, you'll see him at the DICE tournament.

Jim can be reached at 905-550-2233 or jschweitzer@generalbank.ca.

Please join me in welcoming Jim to our team, and I know you will welcome Jim when he comes calling.

Sincerely,

Gord Mooney
President